

AGENDA '18

L.A. County Bargaining Conference



Where Have We Been?

- 2008 Wall Street Crooks Crash Economy
- 2009-11 Health \$, but **No Raises**
- 2012 Extend Contract 1 year
Pass Prop 30 (Millionaires Tax)
- 2013-15 **6% Raises**
- 2014 Elect Hilda Solis & Sheila Kuehl
- 2015-18 **10% Raises, plus Breakthroughs**
- 2018 TBD

What Did We Achieve?



10% General Raises

- 3% October 1, 2015
- 3% October 1, 2016
- 2% October 1, 2017
- 2% April 1, 2018

What Did We Achieve?

Additional salary increases (beyond the general raises) for nearly **13,000 members!**



What Did We Achieve?

**\$15/hour minimum wage for all
SEIU 721 members by 2018!**



What Did We Achieve?

\$100-300/month increase in LA County's contribution to cover medical premium increases!



What Did We Achieve?

“Path to Permanency” for Temporary Workers!



What Did We Achieve?

Additional Vacation!



✓ (Up to one extra week)
for employees after 20
years of service.

✓ First vacation
improvement in 30
years!

What Did We Achieve?



First **real** improvement in:

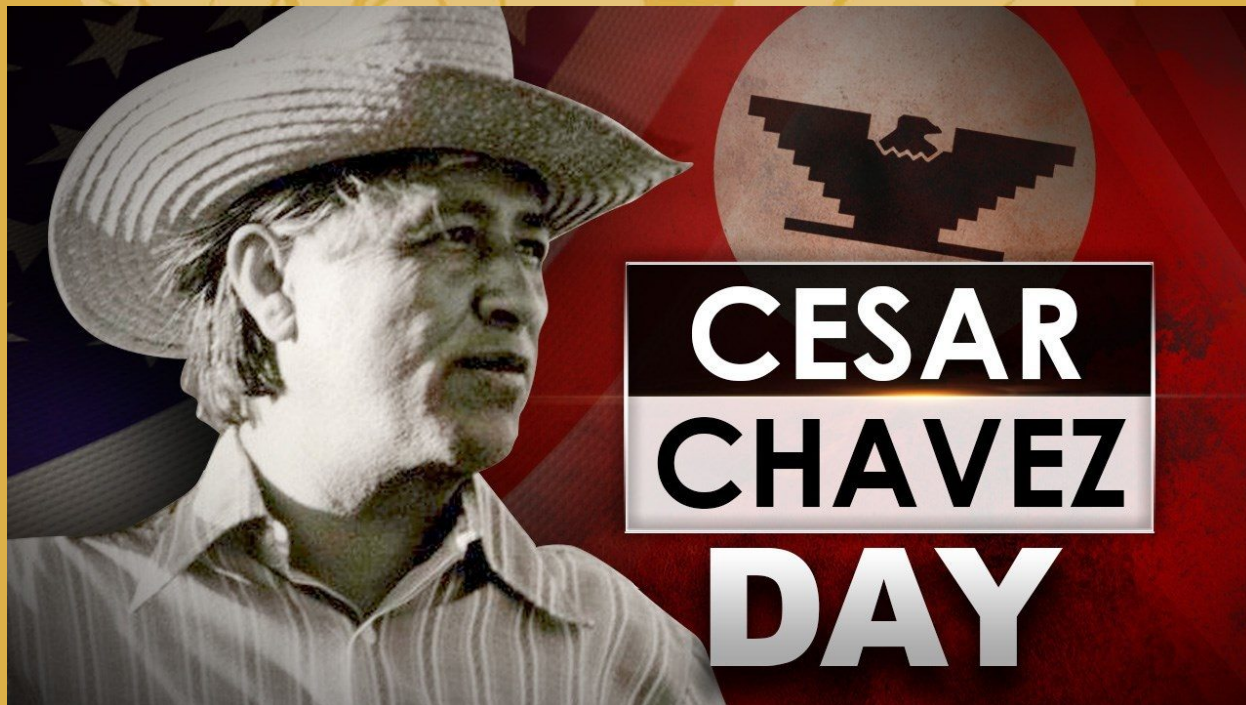
- Evening pay
- Night shift pay
- Standby pay ...

... in over 25 years!

What Did We Achieve?

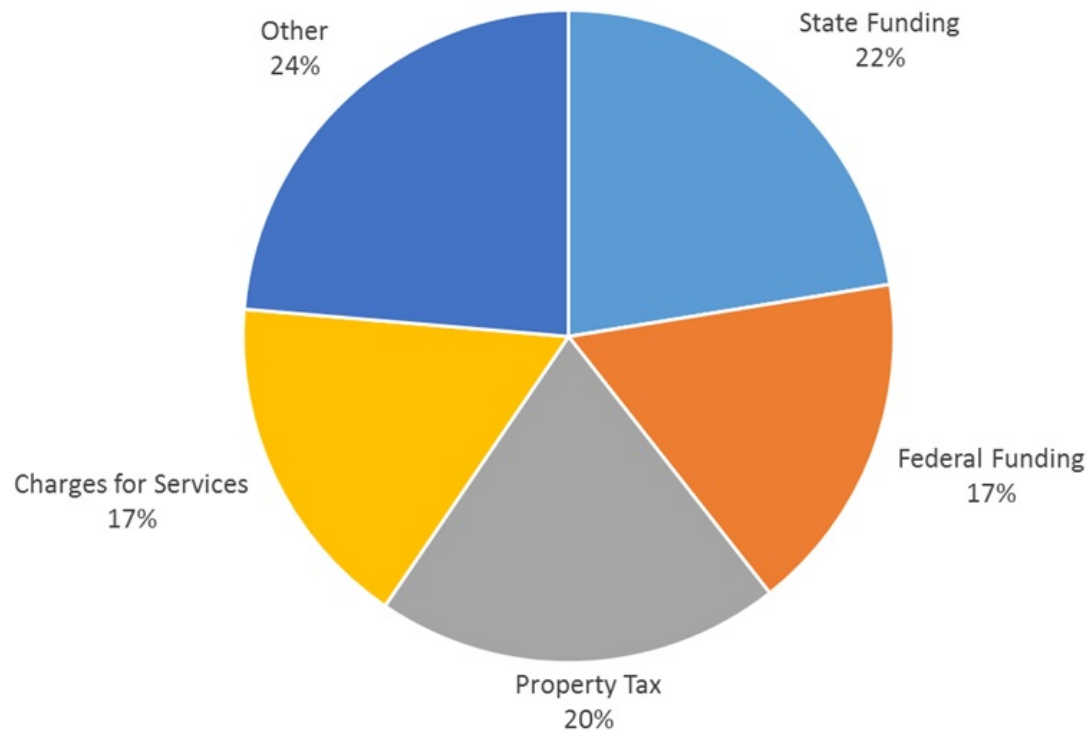
Cesar Chavez Day

First new **paid** holiday in 30 years!

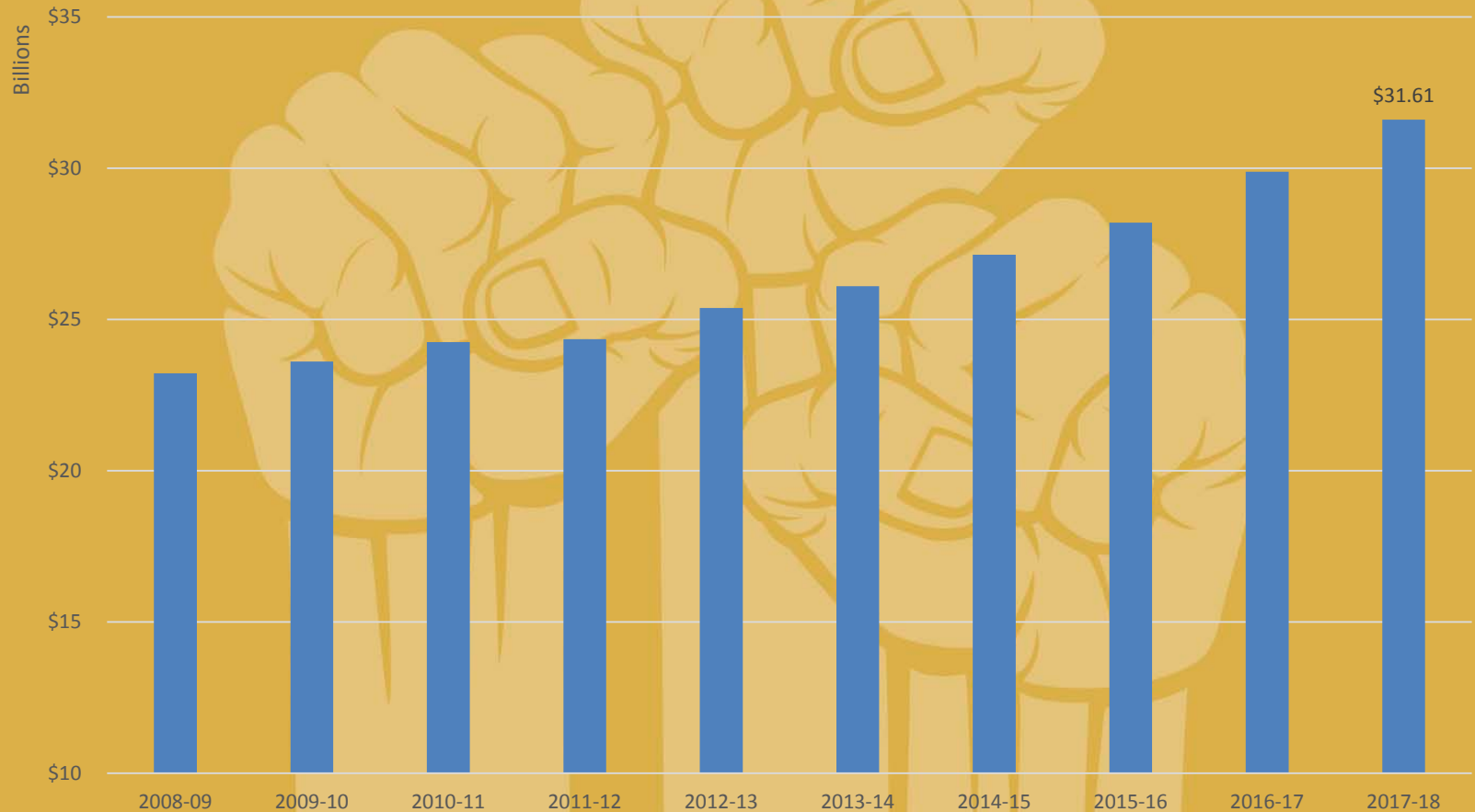


What Have They Got?

LA County's Financial Condition



LA County Budget Trend



What Do We Want?

Our Hopes and Aspirations for 2018



What Are We Up Against?

The Political Landscape



Executive
Orders,
Tax "Reform,"
ACA Repeal
& MORE!



**B
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Janus vs. AFSCME

Stolen SCOTUS

"Opt out"
misinformation
campaign



What is the *Freedom Foundation?*



**FREEDOM
FOUNDATION**

They say they
care about
“worker freedom”
and
“worker choice” ...

... but what is their
REAL AGENDA?



Who Funds the *Freedom Foundation?*

- DonorsTrust
- Donors Capital Fund
- State Policy Network
- Searle Freedom Trust
- Jacquelin Hume Foundation
- Walton Family Foundation
- Friedman Foundation for Education Choice
- Sarah Scaife Foundation
- Lynde and Harry Bradley Foundation
- Roe Foundation
- Gilder Foundation
- American Legislative Exchange Council
- Koch Brothers



The Freedom Foundation's ***REAL AGENDA***

- *Oppose Pay Raises for Public Employees*
- *End Public Employee Pensions*
- *Eliminate Public Services*
- *Contract Out Public Employee Jobs*
- *Increase Worker Health Care Costs*

SEIU MEMBERSHIP



The Freedom Foundation's *REAL AGENDA*



[VIDEO 1]

<https://youtu.be/MYQfOy5GVJ0>

Rightwing alliance plots assault to 'defund and defang' America's unions

- Conservative campaign aims to strike 'mortal blow' on government unions
- 'A once-in-a-lifetime chance to reverse the failed policies of the American left'



"Today, coercive Big Government unions are the biggest sources of funding and political muscle for the Left – but we are also primed right now to deliver the mortal blow to permanently break its stranglehold on our society."

The Freedom Foundation's *REAL AGENDA*



[VIDEO 2]

<https://youtu.be/onHtklFzWw>



The Freedom Foundation's *REAL AGENDA*

The Freedom Foundation is using a national agenda developed by conservative donors and operatives to, in their own words, "destroy unions" and "defund the political left."

[VIDEO 3]

https://youtu.be/tzUur7Sf_uU



What Are We Up Against?

APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	
						
SUPREME COURT DECISION		BARGAINING BEGINS		August 10-31 Key Battleground	CONTRACT EXPIRES	
	FREEDOM FOUNDATION ATTACKS					



Meet Jane

**In 2018, she'll
hear about the
union more
than ever
before...**

... on the news



... from HR



... from Michelle



...on Facebook



... from the boss



... from the Kochs



**Jane's
not with
us!**

**How do we get
ahead of this?**



2018 Bargaining Campaign

**STAY
UNITED!**



2018 Bargaining Campaign

Stay United!

- **Remind Co-Workers of the Value of their Union**
- **Make Free-Loading Unacceptable in Your Unit, Workplace, Department**
- **Build a Strong Bargaining Campaign**



2018 Bargaining Campaign

Stay United!

“United we
stand, divided
we fall; Union
is **strength**.”

Flemish Proverb

@Candidman



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