

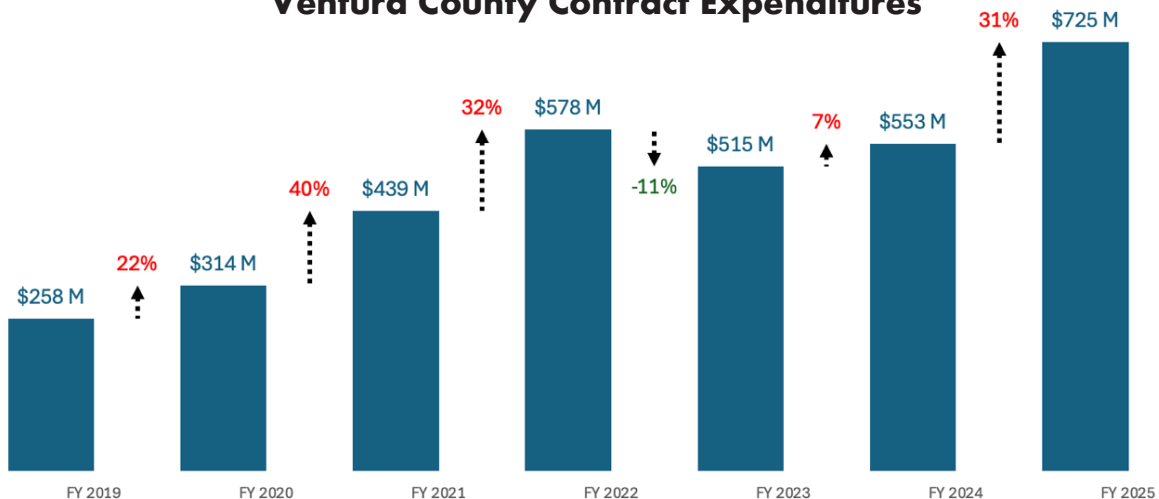
CONTRACTING OUT SNAPSHOT



The County of Ventura has been contracting out good County jobs for many years. Since 2019, contracting out tripled! Those are jobs that could have been filled by our County members and/or those resources could have gone to existing members to help them better serve our communities. *See more info on other side* ➡.

How much is the County spending on contracted services?

Ventura County Contract Expenditures



Every Department contracts out a massive portion of their budget. These three departments are the largest contracting out culprits for the last audited fiscal year (2024).

Department	FY 24 Contracted Out Exp.	FY 24 Total Exp.	% Exp Contracted Out FY 24
Total	\$553,272,316	\$2,567,915,000	22%
Health Care Agency	\$298,822,786	\$1,015,738,241	29%
Public Works Agency	\$55,256,075	\$193,315,651	29%
General Services Agency	\$40,672,467	\$149,545,534	27%

Below are some sample rate comparisons between County member hourly rates and those of contractors. We didn't get enough information from the County to look at every contract/position, but in most instances, the County would save more money using SEIU job classifications.

Classification	County Hourly Rate (Top wage + 40% benefits rollup)	Contractor Hourly Rate	Contractor Name	Variance (%)	Variance (\$)
Clinical Laboratory Scientist	\$72.8	\$115	Medix Staffing Solutions, LLC	58%	\$42
Social Worker III	\$49.6	\$85	Medix Staffing Solutions, LLC	72%	\$35
Medical Billing Specialist I	\$36.7	\$45	Amergis Healthcare Staffing, Inc	23%	\$8
Senior Community Service Worker	\$36.2	\$41	Amergis Healthcare Staffing, Inc	13%	\$5
Medical Office Assistant I	\$32.4	\$39	Medix Staffing Solutions, LLC	20%	\$7